

# JEFFREY CLINTON

## PRODUCT OPERATIONS / TECHNICAL PROGRAM LEADERSHIP

Florida • [cpx.agency/contact/](https://cpx.agency/contact/) • [credly.com/users/chyphnx](https://credly.com/users/chyphnx) • [github.com/OnlyClinton/CHYPHNX](https://github.com/OnlyClinton/CHYPHNX)

---

Founder and field-operations leader focused on turning ambiguous technology concepts into defined product families, implementation stages, stakeholder requirements and evidence-gated releases. Connects customer experience and commercial value to technical delivery without conflating a prototype with a production product.

## LEADERSHIP AND CAPABILITIES

Product requirements • Roadmaps • Milestones • Release QA • Research commercialization • Cross-functional leadership

## CAREER EXPERIENCE

### **SOLARCITY | Field Sales → Regional Leadership** • 2013–2016 | Northern California

- Applied market discovery and field-leadership methods to translate complex customer needs into executable team routines and delivery expectations.
- Coordinated multi-market priorities with frontline feedback, customer requirements and downstream operational handoffs.

### **VIVINT / PLATINUM | Area Sales Management • Residential Security** • Prior career

- Recruited and coached direct-to-home security sellers; supported daily training, market execution and customer-to-installer coordination.

### **SUNRUN | District Management • Field Sales Operations** • Prior career

- Oversaw field coaching, store-partner relationships, staffing, compliance routines, KPI reviews and retail-location activities.

### **CPX AGENCY / CHYPHNX | Founder • Independent Technology Venture Development** • Current

- Structure CPX / CHYPHNX security, decision-support and human-systems product families with prioritized requirements, test acceptance criteria and source-controlled releases.
- Use GitHub change records and maturity gates to separate implemented controls from draft interfaces, planned modules and protected designs.

## SELECTED SUPPORTING EVIDENCE

- Evidence: merged portfolio/brand release retains 68 source-governed program identities (PR #66); security product-family experience and mission systems remain stage-labeled draft work.

## EDUCATION & PROFESSIONAL DEVELOPMENT

IBM Cybersecurity Analyst Professional Certificate (2023 issued record; Credly transcript). Additional issuer-linked coursework includes IBM security, Wharton business/quantitative modeling, Stanford/DeepLearning.AI ML and Duke DeFi. University of Maryland Global Campus: cybersecurity/data-science studies in progress; prior college coursework at USF and Hampden–Sydney.